



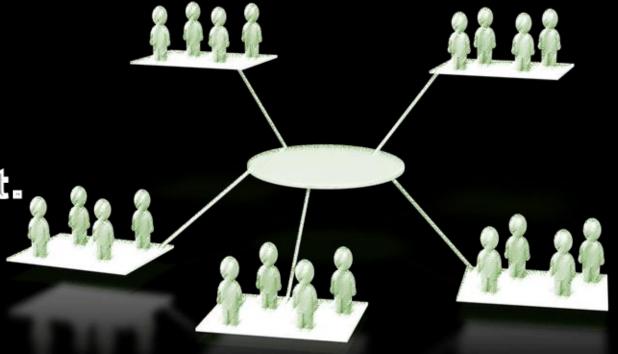




### Social Capital

The value that results from interpersonal connections;

Includes reciprocity and mutual trust.



# Seek F rstand

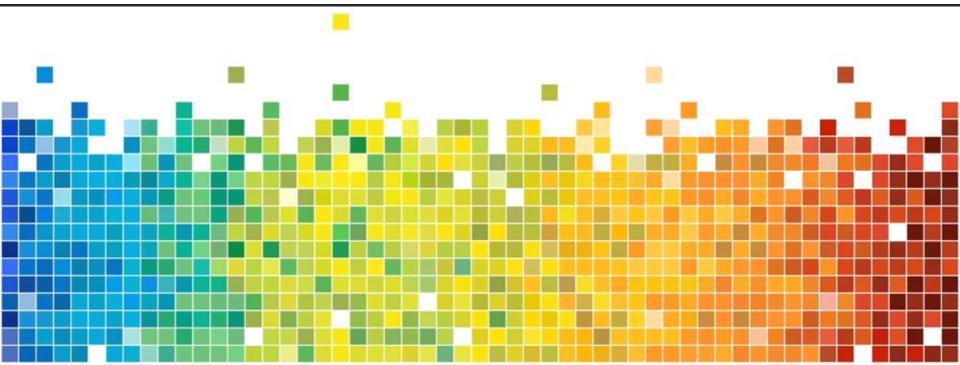
## ASSOMODATE

### Overcoming the

### Paralysis of Paradigms

and the

### **Puzzlement of Personalities**



### PARADIGM

Our perception of reality;

Our view of the world;

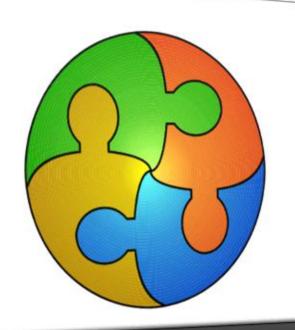
Our interpretation of events based on previous teaching we've received.

The 'lens' through which we see ...and evaluate...the world.



# Discovering Personality Spectrum

UNDERSTANDING YOUR VALUES



# Let

## INSIGHT

begin!

CALM
COMPETENCE
CURIOSITY LOGIC
CALCULATIONS LEARNING
SELF-DIRECTION SKEPTICISM
ANALYSIS INGENUITY
INDEPENDENCE
SPACE TIME
DATA

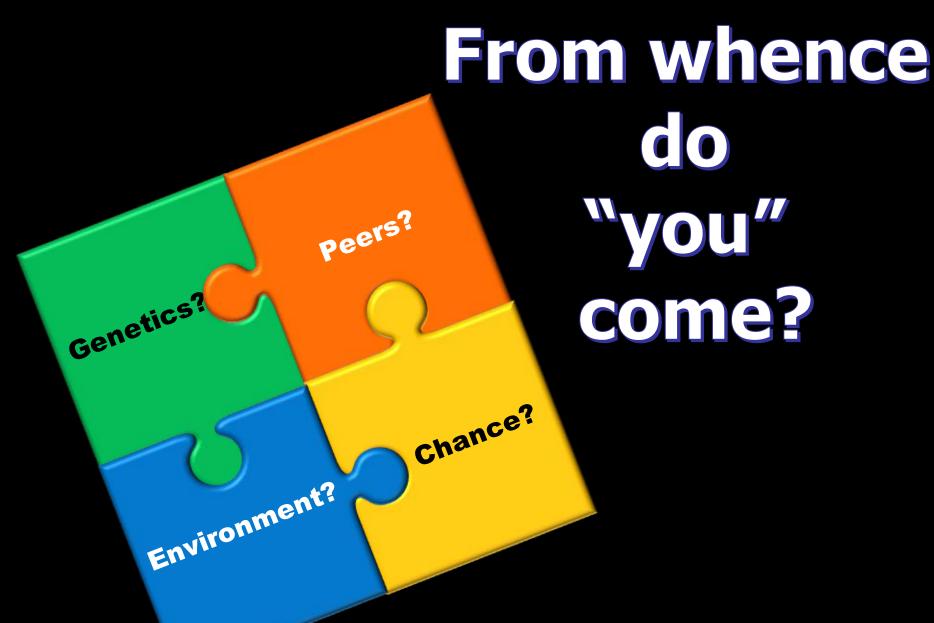
- ✓ Organization
- ✓ Security
- ✓ Leadership
- ✓ Success
- ✓ Tradition
- ✓ Perfection
- ✓ Goal Oriented

- ✓ Stability
- ✓ Discipline
- ✓ Family
- ✓ Preparedness
- ✓ Planning
- ✓ Consistency
- ✓ Conservative



SENSITIVITY LOVE FAMILY CHARITY RELONGING PASSION SERVING CARNG AFFECTION PEOPLE PERCEPTIVE ROMANCE INFLUENTIAL HELPFUL ntense NURTURING DRAMA **OPEACE** EMPATHIC EHOTION HARMONY CREATIVITY MUSIC LISTENER CANDLES RELATIONSHIPS





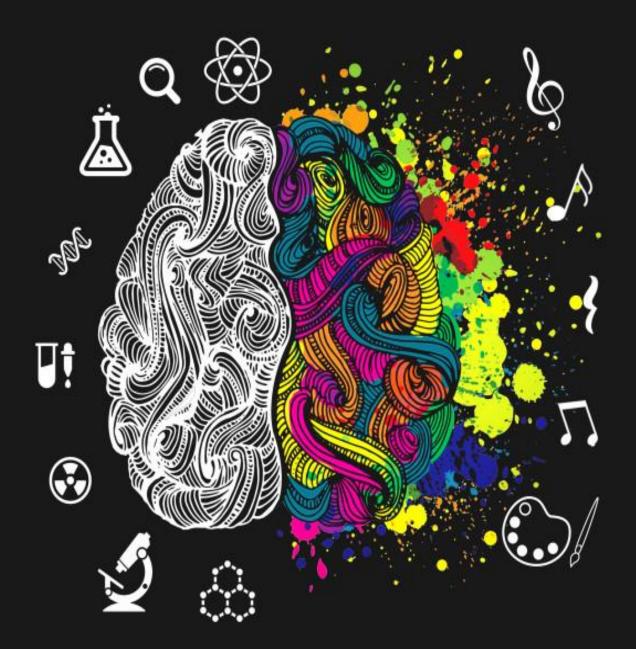






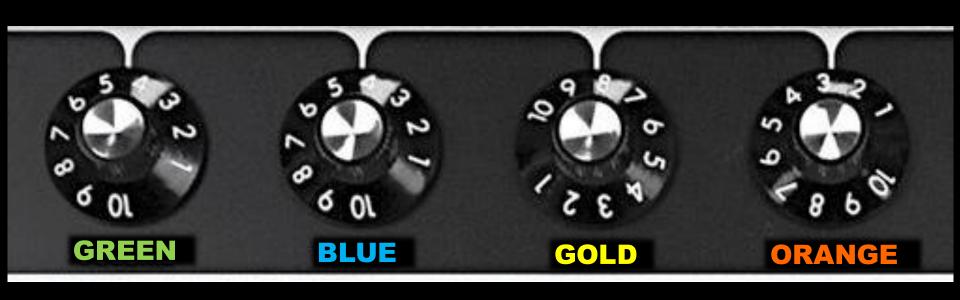






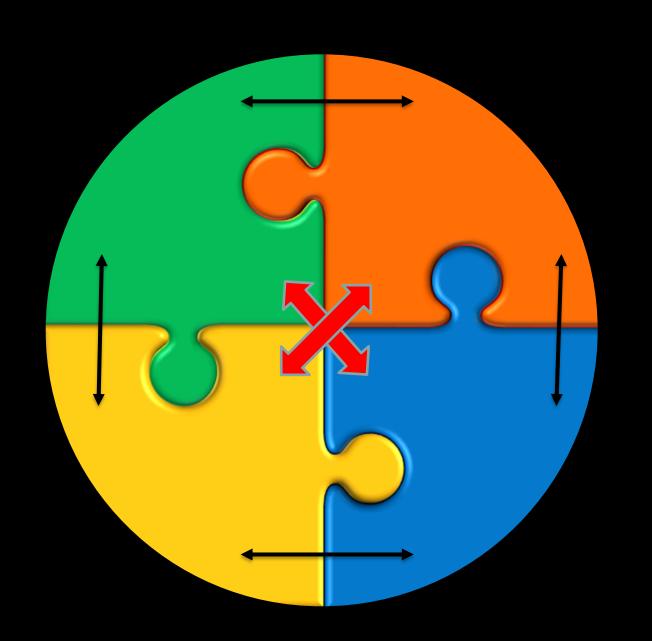


### The Secret...



## Manage your volume!



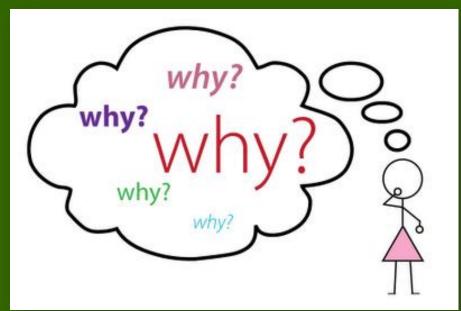




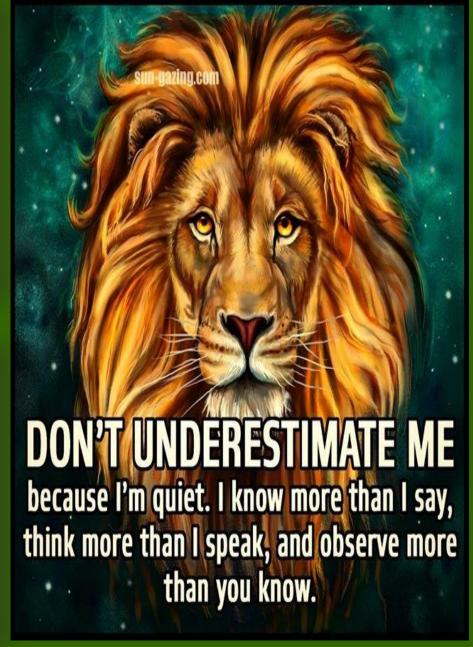
### Green

CALM COMPETENCE CURIOSITY LOGIC CALCULATIONS LEARNING SELF-DIRECTION SKEPTICISM ANALYSIS INGENUITY INDEPENDENCE SPACE! TIME DATA











Last year I joined a support group for antisocial people. We haven't met yet.

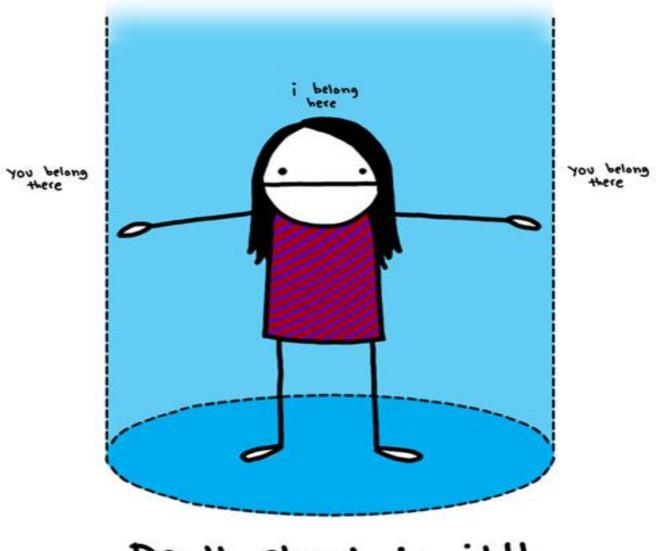








### MY PERSONAL AREA



Don't stand in it!!



# Blue

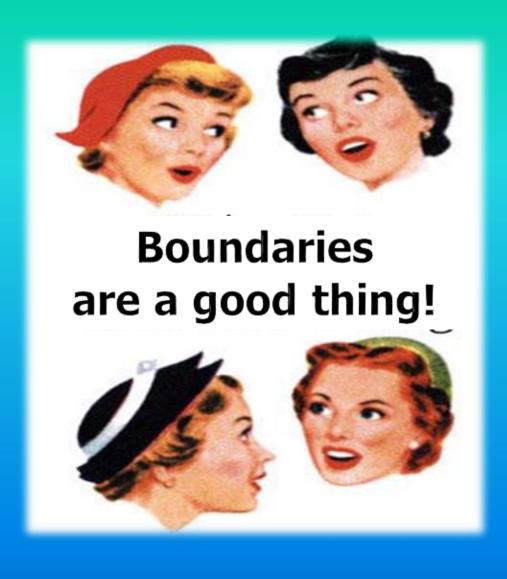


SENSITIVITY FAMILY LOVE CHARITY OD BELONGING PASSION OP CARNG SERVING AFFECTION PEOPLE PERCEPTIVE ROMANCE HELPFUL INFLUENTIAL INTENSE NURTURING DRAMA **OPEACE** EMPATHIC EHOTION HARMONY CREATIVITY MUSIC LISTENER CANDLES HAPPY (\*\*) RELATIONSHIPS





Connection - Compassion - Empathy





When we believe the best of people, we let go of each thing they do that is hurtful to us. And we choose to think things like, 'I don't believe they meant to hurt me.' 'Maybe they're having a bad day or don't feel well.' 'They probably don't even realize how they sound.'

Joyce Meyer









**Brain:** Hey you...what 'cha doing?

You: Oh, just getting ready to settle down and get some sleep.

Brain: How about we review your screwups and overanalyze what happened today.

You: No... I'm tired and need some sleep.

Brain: ...and here we goooooo! Let's think about that comment your boss made....and your kids' future....and Covid and....







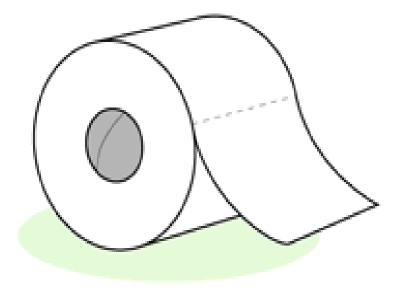
## Gold



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This is right. (good)

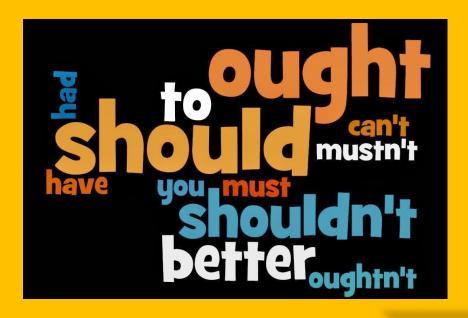
## HARDESTOCDDECISION

OF MY LIFE







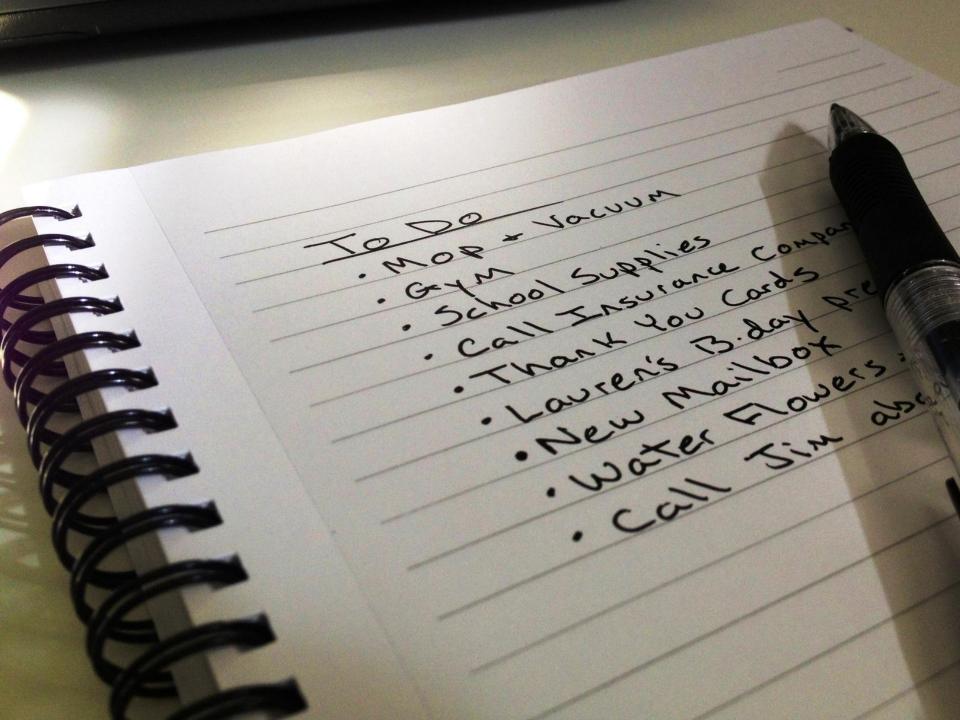


## Atelophobia

[A-tel-o-pho-bia]

The fear of imperfection. The fear of never being good enough.











HIRED A NEW VALET....

HE'S A LITTLE OCD.







FREEDOM

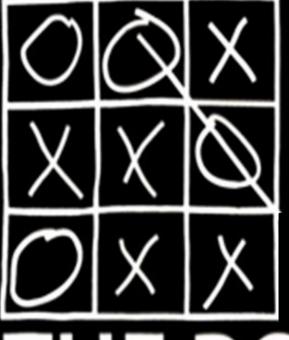




I wake up everyday planning to be productive and then a voice in my head says "Haha good one!" and we laugh and laugh and take a nap.



## **THINK OUTSIDE**



THE BOX

I'm so broke, I had to choose between paying my electric bill or getting groceries...

I bought a motorcycle.

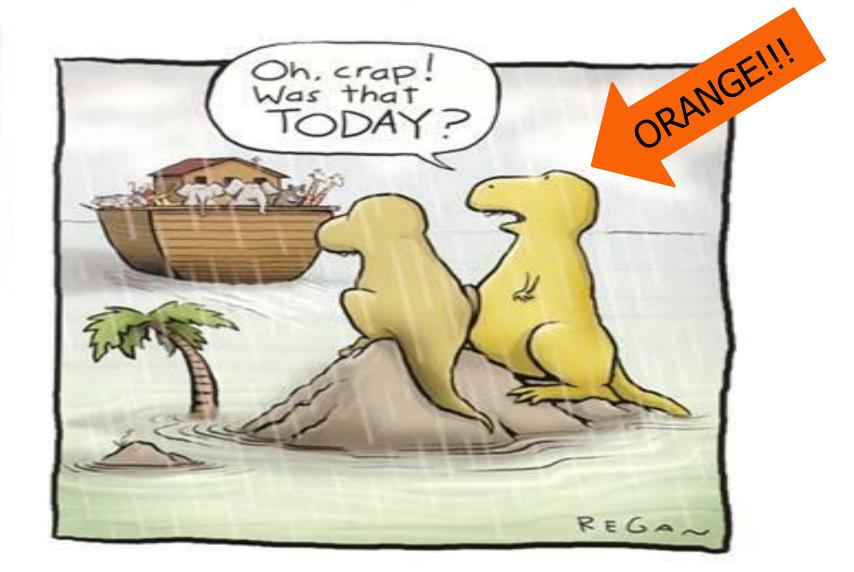








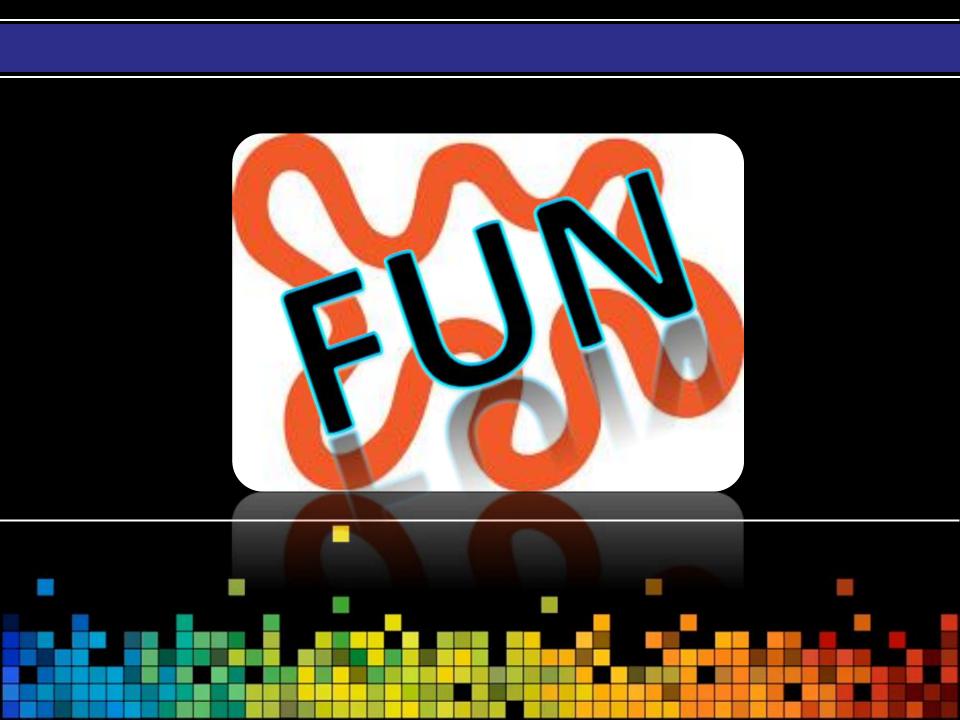




Dear Noah,

We could have sworn you said the ark wasn't leaving till 5.

Sincerely, The Unicorns



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SENSITIVITY FAMILY CHARITY PASSION SERVING AFFECTION PERCEPTIVE PEOPLE ROMANCE INFLUENTIAL HELPFUL INTENSE NURTURING DRAMA **WPEACE** EMPATHIC EMOTION HARMONY CREATIVITY Music LISTENER CANDLES RELATIONSHIPS





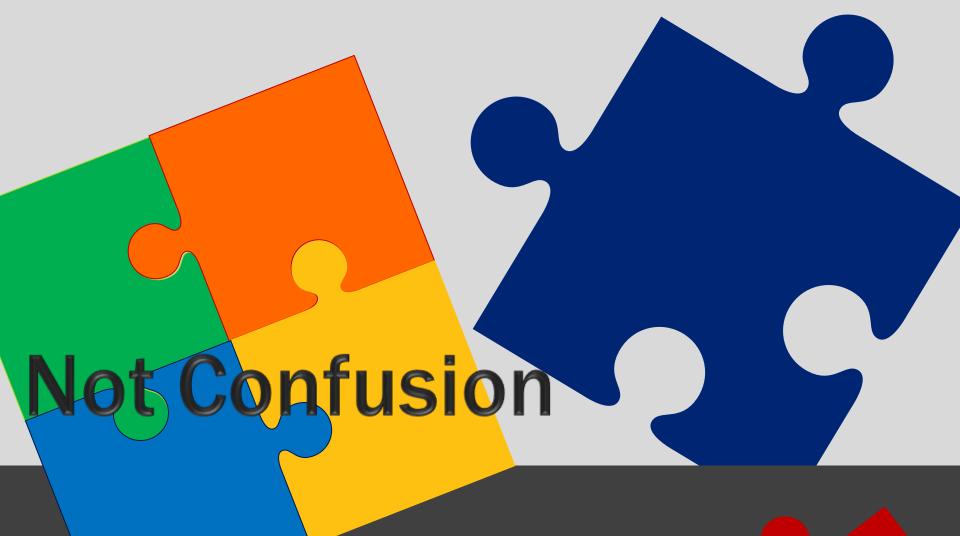
Why do the Greens stop?
Why do the Golds stop?
Why do the Blues stop?
Why do the Oranges stop?





"When someone is important to you, then what's important to them must be important to you."

Covey



It's About Fusion