





Learning Objectives:

LOVE TO APPRECIATE CONSULTIN

- 1. Understand the importance of appreciation
- 2. Identify the 5 Languages of Appreciation
- 3. Learn ways to express individualized acts of appreciation to others
- 4. Develop a critical leadership skill

WIIFM

- Gain the skills to motivate and engage employees
- Become a better supervisor and co-worker
- Make your organization a better place to work
- Appreciative leaders are appreciated leaders



So what happened?





TO APPRECIATE CONSULTING

VALUE & ROI of APPRECIATION

- 1. Increased engagement
- 2. Increased job satisfaction
- 3. Increased productivity
- 4. Increased retention
- 5. Improved customer satisfaction
- 6. Improved relationships
- 7. More positive work environment



Foundational

People desperately want to feel <u>appreciated</u> and <u>valued</u> in their jobs.

Most people <u>don't feel</u> appreciated.





79%

of employees who quit their jobs cite lack of appreciation as a key reason for their leaving

> O.C. Tanner Institute & Healthstream Study

65%

of North Americans report that they received no recognition or appreciation at their workplace in the past year

> - O.C. Tanner Institute & Healthstream Study

"Next to physical survival, the greatest need of a human being is psychological survival, to be understood, to be affirmed, to be validated, to be APPRECIATED."

- Stephen Covey

To feel appreciated is a

human being's second

greatest need.

81%

of employees say they're motivated to work harder when their boss shows appreciation for their work

- Glassdoor Survey

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" What makes one person feel appreciated does not make another person feel appreciated."



- Dr. Gary Chapman & Dr. Paul White







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Gifts









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ACTIVITY

Individual Acts of Appreciation

Pick the language that resonates with you the most, and <u>check off the acts of appreciation</u> that are **MEANINGFUL** to you.

If needed, use the space at the bottom to add your own action items.

Circle your Top 3 favorite acts of appreciation.

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The Platinum Rule of Appreciation

Appreciate others the way they want to be appreciated.



My Action Plan

Pick someone at your work. Write down your action plan to show appreciation for this person in the next week.

PERSON I commit to show appreciation to

DEADLINE I will complete this act of appreciation before ______.

BENEFITS A positive outcome of showing my appreciation is _____.





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